

# Partner Program

## Providing CROs Tools to Win and Support More Business

Since 2001 MedNet Solutions' eClinical technology platforms have been deployed worldwide to support the clinical research initiatives of its global CRO partners – from pre-clinical through phase IV studies – across medical device, pharma, biotech, and animal trials.

### Leverage MedNet Experience & Reach

- ▶ More than 16 years of providing eClinical solutions
- ▶ Support of 1000+ clinical studies in 70+ countries
- ▶ Currently more than 300 active trials
- ▶ Rapid database builds for any clinical trials; small or large, simple or complex
- ▶ Best-in-Class operational support

## Win More Business

MedNet's most recently architected eClinical technology solution – *iMedNet* – provides an innovative cloud-based, platform that allows for intuitive study builds for complex studies and provides simple replication features for easier study builds. *iMedNet* is:

- ▶ **Agile** - Quickly and easily configure studies yourself, without the need for programming
- ▶ **Efficient** - Set up studies in just a few days or weeks
- ▶ **Effective** - Support your unique study workflows and processes with *iMedNet's* ultra-configurability

Among the many advanced features, *iMedNet* offers EDC, IRT, CTMS, Adjudication, and payments in a single unified platform. This helps our CRO partners win more business by reducing production timelines and lowering overall research costs.

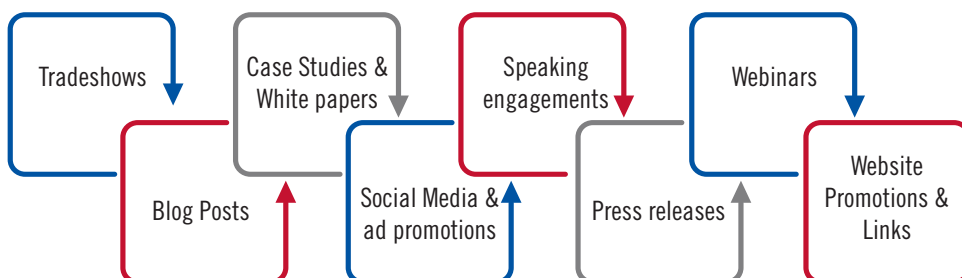
## A True Partnership

How do we differentiate ourselves? Just ask our partners! Some point to our openness and integrity year after year; others say it's *iMedNet's* flexibility and configurability - all backed by our unmatched 24/7 customer support.

On the surface, MedNet may look like other eClinical/Electronic Data Capture (EDC) providers, but the way we treat our clients - and truly partner with them - separates us from the rest. Your success is our success so we offer dedicated support for all your research initiatives.

### Dedicated CRO Support Team

- ▶ MedNet is motivated to boost your internal sales and marketing by providing:
  - Additional global coverage as an extension of your sales team
  - Sales training, demonstration/bid defense support, RFI/RFP assistance, and joint sales calls
  - Access to your own *iMedNet* demo community, to support sales efforts and internal training.
  - Prospective customer referrals
  - Co-marketing opportunities to provide you with broader visibility:



## What Our Partners Say

"*iMedNet* allowed us to save over 40% in costs and streamline our workflows for our late phase studies."

– **VP Clinical Trial Operations,  
Mid-Sized CRO**

"One of our contract monitors has used multiple EDC systems and told me that the way this study is set up [in *iMedNet*] is much more intuitive than other systems."

– **Manager of Clinical Data  
Management, Multinational  
Pharmaceutical Company**

"I found *iMedNet's* platform to be much more user friendly and flexible than other systems we have used."

– **Research Coordinator  
Global Medical Device Company**

"Having worked with other EDC companies, large and small, I can honestly say that the team at MedNet, is the easiest to work with and provides the highest level of support."

– **Director of Clinical Operations  
Mid-Sized CRO**

## Full Operational Support

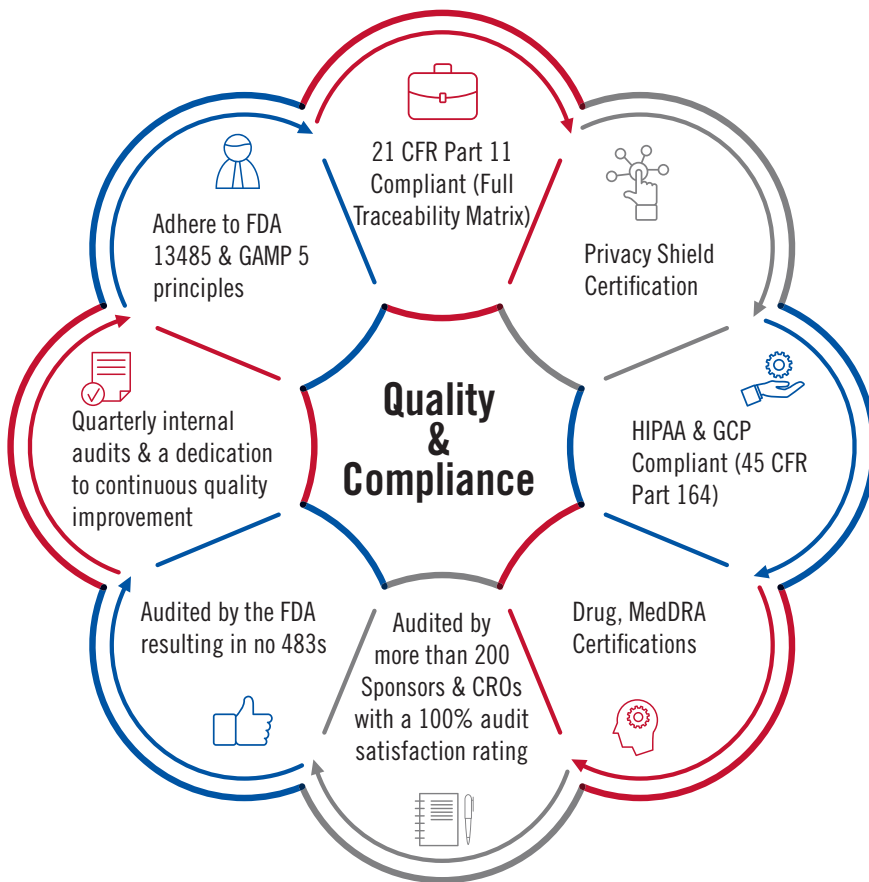
- ▶ Industry-trained professionals fully support and extend your team
- ▶ Dedicated Operational Owners are assigned to help you achieve success
- ▶ *iMedNet* Learning Management System (LMS) trains designers quickly and easily
- ▶ 24X7 access to our industry leading Technical Support Team
- ▶ Proposal generation portal speeds up quote generation

## Continuous Improvement

- ▶ Participate in our *iMedNet* User Group and/or our *iMedNet* Customer Advisory Board – multi-day events that provide you with the opportunity to:
  - Network with other industry professionals
  - Share user experiences and best practices
  - Provide product feedback
  - Learn about and affect future *iMedNet* enhancements

## System Performance & Security

- ▶ *iMedNet* is partnered with ClearDATA, a healthcare-exclusive, HITRUST CSF certified dynamic cloud platform that resides on Amazon Web Services (AWS)
- ▶ Our partnership with ClearDATA automates the deployment of advanced security and compliance services to ensure that *iMedNet* and our users are safe operating in a cloud environment and benefit from the scalability and business continuity of cloud computing
  - SLA is 99% availability, including all planned and unplanned downtime



## Our Commitment

MedNet is committed to empowering life sciences organizations by providing the most agile, efficient, and effective EDC and eClinical technology in the marketplace.

Through the delivery of our robust suite of capabilities, we are proud to assist clients worldwide in enhancing and streamlining clinical trial processes and improving patient outcomes.



## About MedNet Solutions

MedNet Solutions is a leading healthcare technology company specializing in electronic data solutions designed for the global life sciences community. MedNet's proven, flexible and easy-to-use cloud-based eClinical systems dramatically improve the efficiency of clinical studies and registries of all types and sizes. Beyond simply electronic data capture (EDC), MedNet's solutions deliver the tools and dashboards required to expertly manage all aspects of clinical research. Since 2001, pharmaceutical, medical device, biotechnology and Contract Research Organizations (CROs) around the world have trusted MedNet to consistently deliver the technology innovation, experience and reliability they need for success.